

SOUTHERN AVIONICS COMPANY

MANUFACTURERS OF LOW FREQUENCY RADIOBEACONS AND ASSOCIATED PRODUCTS



LETTER OF AUTHORIZATION

Southern Avionics Company (SAC) of Beaumont, Texas, USA certifies that **A.S. Moloobhoy Pvt. Ltd.**, located at "Anchor House" 1st Magazine Street, Darukhana, Plot 58, Mazagaon, Mumbai (Bombay), 400010 India is hereby authorized to offer the **SAC** product line of Non-Directional Radio Beacons (NDB) and associated products for sale in the country of **India**.

All sales are to be based on the standard terms & conditions and pricing as published, or otherwise validated by **SAC**. It is further stipulated that **SAC** will provide support for closure of business in which **A.S. Moloobhoy Pvt. Ltd.** has satisfactorily demonstrated pursuit and closure, of said business, apart from and pursuant to, the use of resources and efforts by others.

A.S. Moloobhoy Pvt. Ltd. agrees to provide warranty and technical support properly expensed and to provide assistance to **SAC**, as required to ensure the ultimate satisfaction of the Customer.

A.S. Moloobhoy Pvt. Ltd. agrees to provide feedback from Customer, progress reports on sales, marketing data, and proposal updates in a timely manner, as deemed necessary by **SAC**, to ensure an optimal level of representation, pursuit of business and Customer satisfaction.

A.S. Moloobhoy Pvt. Ltd. agrees not to promote, sell, or offer for sale any products that directly compete with those offered by **SAC** during the validity of this Letter. Further, **A.S. Moloobhoy Pvt. Ltd.** agrees not to work with, or otherwise cooperate in any way, with any competing NDB suppliers, manufacturers, or their representatives and agents.

A.S. Moloobhoy Pvt. Ltd. agrees to treat and maintain all information provided by **SAC** as confidential and to not divulge any commercial or technical data, or other kind of intellectual property to any third party without written permission from **SAC**.

A.S. Moloobhoy Pvt. Ltd. agrees not to sell or export **SAC** products to CUBA, IRAN, NORTH KOREA, SUDAN, or SYRIA; or to any other prohibited country, person or entity as designated by U.S. Export Administration Regulations.

This Letter of Representation shall remain **valid for One (1) year from 15 March, 2017**, at which time **A.S. Moloobhoy Pvt. Ltd.** may request renewal. This Letter may be revoked by **SAC** at any time by written or electronic notice to **A.S. Moloobhoy Pvt. Ltd.**, if **SAC** determines that the intent of this Letter is not being fulfilled or the interest of the Client and/or **SAC** is jeopardized.

This Letter shall not be transferable to another without the prior written consent of **SAC**.

Authorized By:


Brooks Goodhue
President
Southern Avionics Company

Date: March 15, 2017

Accepted By:

Nafeesa Moloobhoy
Managing Director
A.S. Moloobhoy Pvt. Ltd.

Date:

